



**KA
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Katja Porsch

Katja Porsch

Sales Expert, Motivational Speaker,
Author, Business Mentor

HOW YOU GET WHAT YOU WANT

“People say that I am a doer. And it’s right: It is all about doing in life!”

Her three main topics: **SALES, MOTIVATION AND SUCCESS**

Katja Porsch – Real live KnowHow

Katja Porsch was one of the strongest real estate sellers in Germany. As she began her career from the Berliner phone dictionary in cold calling, she knows how to get through a fiercely contested market and how to reach to the top. But, she also knows, how quickly one can fall back down again. She was bankrupt twice. But, she kept her chin up and fought her way back to the top. *“It’s not bad to fall down. What’s important is, to stand up again“*

This is one of the principles that have shaped her life. From her own experience she knows: The circumstances can’t be changed but, we can change what we make of them. Today, Katja is a successful speaker on topics like success, motivation and sales. She is one of the leading sales experts and is an author of multiple books and professional articles.

Numerous of her clientele are well known, and range from solo entrepreneur till the DAX concern. *„Anyone who wants to permanently improve the performance of their company, change perceptions and wants to impart courage and motivation hires me.“*

The speeches of Katja Porsch

are full of energy, knowledge, authenticity and relevance for the practice ... and they change – the attitude, point of views, motivation – and the outcome. Katja Porsch fascinates, arouses and emotionalizes in her own direct but charming style and manner. Katja speaks plain text and inspires her audience to finally attack – in a positive sense. She motivates to achieve the set targets, the desired

success and the individual visions consequently and not throw in the towel too soon. Porsch takes her participants out of the waiting mode and their comfort zones.

She proves with her own story, how important it is, to never loose courage and not to look at changes and set backs as something bad. She shows, that you can stand up after every fall and reach the top. It doesn’t matter how often you have failed in the past. Katja Porsch gives every listener the tools into their hands which can be applied immediately.

Not only theoretically, but practically. Porsch goes beyond the „security seeking“ crowd because, she knows: **„Everyone can do normal.“**

KATJA PORSCHE STANDS FOR:

✓ **50.000** acquisition talks

✓ **7.000** sales talks

✓ **900** seminars and speeches

✓ **30.000** listeners

✓ **3** books

✓ **2** bankruptcies

Freiheit ist die neue Sicherheit



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